

# SMALL BUSINESS EXCHANGE

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Vol 33, Edition 49

Weekly Publication 

March 1, 2018

## Is It Time for More Women in the Construction Industry?



Photo by: www.businessmodulehub.com

By Tyler,

Construction is one of the most male-dominated industries in the world. In total, roughly 9% of workers in the United States construction industry are women, with the remaining 91% being men. As if that wasn't already an extreme divide, the majority of these female workers operate in secretarial or administrative roles within construction firms – in the field, just 1% of laborers are female construction workers! Women working in construction are also facing a unique set of issues at work – many report being treated worse than male colleagues, having to share toilets with male colleagues and being targets of sexual harassment in the workplace. This blog outlines the state of gender equality in the construction industry and asks whether it is time for more women in construction.

### Is it Time for More Women in the Construction Industry?

Yes! Getting more women working in construction is a tremendous area of opportunity for general contractors and larger construction firms today. With women comprising just 1% of the overall labor force in the United States construction industry, the benefits of recruiting and investing in female workers for firms are apparent.

Firstly, there is strong evidence of a shortage of workers in the skilled trades. Women are heavily represented in clerical, administrative and professional roles in the economy, but grossly under-represented in manual labor roles. Attracting more women into the skilled trades, instead of shoehorning them into professional roles, could very readily address this problem. Worker availability can also become an issue depending on the skill set required for specific roles. Companies that recruit and train female talent can often avoid the excessive cost of flying in male workers for a project and flying them out again.

Secondly, case studies in the construction industry indicate that team performances are enhanced when women are involved in the workforce. Women bring new or alternative perspectives on how best to approach challenges in the workplace. A review conducted by the Harvard Business Review determined that the overall intelligence of teams was greater when females were incorporated as team members. It is clear that women on construction sites can bring a lot to the table, not just in compensating for labor shortages, but also in contributing to problem solving and efficiency.

■ Continued on page 9

## Mayor Garcetti breaks ground on second Purple Line Extension Project

Mayor Eric Garcetti broke ground on a 2.6-mile subway extension to expand the Purple Line from Wilshire/La Cienega to Century City, which will ease congestion and improve access to the Westside from Downtown Los Angeles.

"Today's groundbreaking is a clear indication that this project to link Downtown L.A. to our region's second-largest job center is on time and on budget," said Mayor Garcetti, who serves as Metro Board Chair. "Angelenos deserve a world-class transportation system that takes the burden off their commutes, connects people with our countless sights and attractions, and makes Los Angeles a more accessible and sustainable City."

Scheduled for completion in 2025, Section 2 of the Metro Purple Line Extension Project is part of a larger three-phase, 8.9-mile, seven-station construction project that will extend the Purple Line from the current terminus at Wilshire/Western to the Veterans Affairs West Los Angeles Medical Center just west of the 405 Freeway.

The Purple Line Extension Project is a key component of Mayor Garcetti's Twenty-Eight by '28 initiative, a plan to leverage dollars from Measure M — the largest local infrastructure measure in U.S. history — to complete and accel-

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PUBLISHED BY SMALL BUSINESS EXCHANGE, INC.  
 795 Folsom Street, 1st Floor, San Francisco, CA 94107

PSRST STD  
 U.S. Postage  
 PAID  
 San Fran CA 941  
 Permit No. 820

## California Could Upend City Building Rules in Bid to Make Housing Cheaper

By Daniel C. Vock,

Frustrated with cities that repeatedly block dense development, one California state senator has set off a huge debate by proposing that the state should sweep aside local restrictions to allow more concentrated housing near major transit stations.

Astronomically high housing costs have long plagued California, and the problem has only grown worse in recent years, particularly for Southern California and the Bay Area. Housing prices statewide are up 74 percent since their lowest point in the Great Recession, according to Zillow. The average home in California in 2015 cost two-and-a-half times the national average, and California's average monthly rents were 50 percent higher than the rest of the country. Half of Californians said affordable housing was an "extremely serious" problem in a poll last year, and a quarter of respondents said they had thought of moving out of the state because of it.

But the proposal from Scott Wiener, the state senator who represents all of San Francisco, goes beyond the traditional housing fights. It would be an overt act of state preemption in a

blue state, at a time when Democrats routinely criticize Republican leaders in red states for overriding their local control. By doing so, state lawmakers would essentially be blaming local governments for stymying development, pushing up housing prices and forcing residents to commute for hours to find affordable housing.

More than that, it would be a loud declaration that the California of Silicon Valley office parks, vast freeways and bucolic suburban neighborhoods should give way to a more crowded, centrally controlled and environmentally conscious future. It would be an admission that spreading out is not always the answer to high housing prices, and that it may even be part of the problem. And it would clear the way for development to thrive along major transit routes the same way it seems to naturally spring up along highways.

Wiener says the state needs to step in because localities now have basically unlimited power over what kind of housing gets built and where. Most local governments, he adds, have misused that power to serve parochial interests rather than the goals of the whole state, which include reducing

■ Continued on page 11



# Success Stories

## Engineering Sustainability in California



### Engineers & Geologists

SHN prepared its first Sustainability Report using the Global Reporting Institute's guidelines for small and medium business enterprises. A Sustainability Report often results in both direct and indirect cost savings. In SHN's case, direct cost savings were modest because their offices are already designed for efficient lighting and heating; electrical use in the California offices is already less than the California Energy Commission's average for similar buildings and use. SHN did realize indirect cost savings, which are frequently referred to as the triple bottom line of a company's financial, social, and environmental health. An example of a significant indirect

cost saving is employee attraction and retention; by holding strong sustainability values, SHN attracts and retains like-minded employees, which in turn decreases training, replacement, and recruitment costs. So far, SHN has completed one other sustainability analysis for a small, locally owned, restaurant business, demonstrating leadership in small business sustainability.

SHN has replaced wall-to-wall carpeting with 100% recyclable carpet tiles with Silver Cradle to Cradle Certification from the Cradle to Cradle Products Innovation Institute. The carpet tiles reduce waste by allowing replacement of just the worn tiles and eliminate the need for carpet padding, a significant waste when wall-to-wall carpet is replaced.

Company-wide, SHN has recycling programs for paper, cardboard, plastics, electronics, and batteries. They are in the process of digitizing documents and providing these electronic documents to clients instead of providing traditional paper copies. This decreases the need for paper, delivery costs, fuel consumption, and space needed for storage.

SHN adopted its first Sustainability Report, based on the Global Reporting Initiative's (GRI's) guidelines for small and medium sized business enterprises. Seven of the report's nineteen recommendations have been implemented to date. As part of the Sustainability Report, the business surveyed employees' commuting habits, to evaluate if a formal work-from-home policy would decrease greenhouse gas (GHG) emissions from commuting. Results indicated that a work-from-home policy would not significantly reduce the number of trips employees would make from their homes to the office which is needed to reduce GHG emissions. Some employees were in favor of a work-from-home policy for work/life balance reasons, but indicated they would still likely drive to the office five days per week. Based on survey results, SHN estimated the number of carbon credits that could purchase to off-set commuting. By holding strong sustainability values, SHN attracts and retains like-minded employees, which in turn decreases their training, replacement, and recruitment costs.

**SHN Engineers & Geologists**  
812 W Wabash Avenue, Eureka, CA 95501  
<http://www.shn-engr.com>

**Industry/Sector:**  
**Construction / Real Estate / Development**

SHN Engineers & Geologists, Inc. (SHN) is a California State certified small business enterprise meeting the engineering, geologic, and environmental needs of communities in Northern California and Southern Oregon.

#### Green Practices:

- Prepared a Sustainability Report using the Global Reporting Institute's (GRI's) guidelines
- Conducted an employee commuting survey evaluate a work-from-home policy
- Implemented recycling programs for paper, cardboard, plastics, electronics and batteries
- Decreased the need for paper, delivery costs, fuel consumption, and storage space by digitizing documents and records
- Replaced wall-to wall carpeting with 100% recyclable carpet tiles

SOURCE: <http://www.coolcalifornia.org>



## Business Toolkit

### Is Direct Hiring the Right Solution for the Construction Industry?

Subcontracting vs. Direct Hiring? Sometimes you will wonder when does it make sense to hire an employee or to subcontract it out. Many models in the construction industry suggest that subcontracting can be easier and faster than direct hiring, but every situation must be carefully analyzed and assessed before making a decision. Subcontracting can offer you some warranties and hiring someone directly will require additional efforts from you, not to mention the costs and burden associated with it.

But what is the best decision? Well, we cannot answer that simple question without analyzing further in details the description and kind of job

that you are trying to complete.

#### When Is a Subcontractor Needed?

Subcontracts in the construction industry are the preferred method of doing business used when affording complex situations. Although it will require some additional legal steps and precautions, when completing or servicing specialized areas it is the best way to manage a job without adding personnel and overhead costs. The benefits of using subcontractors are:

- Useful if the project scope is too broad for the contractor

- Can free up time and resources so you can concentrate on growing your construction business
- Usually less expensive than hiring a full-time employee
- A construction contract must be written to ensure warranties of the service being provided
- A subcontractor must provide its own equipment
- Reduce the payroll taxes and benefits being paid
- Payment can be used as a tool to negotiate for completed and accepted jobs
- Construction contracts can be terminated easily

- Can provide you with additional knowledge and resources
- Legal responsibility could be transferred to the one executing the job
- Your organization can vary in size from one day to the other
- Can be used as needed and will not consume your time and resources

#### Cons

- Loss of control over the quality and timeliness of work, however, this can be controlled by adding additional staff or management

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#### CALIFORNIA CERTIFICATIONS

CDOT UCP DBE #5988 • CA DGS SBE #1789941

**EDITORIAL POLICY**—The Small Business Exchange is published weekly. Publication is extended by one day for weeks in which holiday occurs on a Monday.

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The Small Business Exchange is adjudicated as a newspaper of general circulation by the Superior Court of the City and County of San Francisco, State of California, under the date January 29, 1988.

Organized 1984.

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ISSN 0892-5992



# Access to Capital

## How a Working Capital Loan Can Benefit Your Construction Business

Working capital loans can help construction contractors keep enough cash on hand to handle day to day business expenses all year long

Heavy equipment. Employee salaries. Computers and software. Marketing efforts. Business taxes. Legal fees and business insurance. These are just some of the many business-related expenses that construction companies and contractors are responsible for. The only way to cover these costs is by having an adequate amount of working capital on hand at all times. Working capital is the available cash that your construction business has for day-to-day operations, and it is vital to your success and growth. You need it to cover your short-term debt and keep your credit in good standing. Equally important, having the ability to cover your financial obligations in a timely manner is good for your company's professional reputation.

As a construction business owner or independent contractor, you might be familiar with slow sales cycles that can occasionally occur during the year. The construction industry is cyclical

and dependent on things such as housing data, manufacturing numbers, industry trends, and the US economy as a whole. To keep your business running during the offseason when revenues decrease, it is important that you have enough working capital saved to meet all of your company's financial obligations. One way to acquire cash for your construction business is with a working capital loan.

### What is a working capital loan?

A working capital loan is a short-term loan option that can be used for a wide range of general business-related expenses. Working capital loans are often preferred by construction companies and contractors over bank loans because they have a higher approval rate than conventional bank loans. Perfect credit isn't needed in order to qualify, and the paperwork is minimal. A working capital loan is a quick and hassle free means of securing cash without a lengthy bor-

rowing process, providing construction companies and contractors with funding in as little as one week, depending on the financing company they choose.

### How to obtain working capital

Once you have determined how much capital your business needs, take the time to find the right financing company to work with. In a perfect world, it would be conveniently located in your hometown and have a division that specializes in working capital loan products for companies and independent contractors in the construction industry. However, Internet technology has enabled financing companies to conduct business in an equally efficient manner. Banks and independent micro-lenders offer the full complement of web-based services for the ultimate in convenience; loan calculators, tax deduction calculators and online loan applications.

Having the necessary financial documents ready will help to expedite the process once you apply for a working capital loan. Most lenders will require bank statements from one to three years in order to verify your annual revenue. The lender will also need to conduct a credit check before they complete the process. Being knowledgeable of these things, and having the required documents on hand, can help speed up the loan application process.

Don't let an unexpected lack of working capital affect your company's ability to run smoothly. Take the necessary steps to maintain adequate cash year-round. You can do this by consulting with your financial planner or business accountant to get real-world strategies for success based on your individual financial situation. And if a need for business cash is on the horizon, consider applying for a working capital loan.

SOURCE: [www.forconstructionpros.com](http://www.forconstructionpros.com)

## California Sub-Bid Request Ads



**BROSAMER & WALL, INC.**

An Equal Opportunity Employer is requesting quotations from all qualified DBE Professional services, sub-contractors, material suppliers and trucking for the following project:

Contract No. 04-4G8904  
Bridge Seismic Retrofit

**CONSTRUCTION ON STATE HIGHWAY IN CONTRA COSTA COUNTY IN RICHMOND AT SCOFIELD AVENUE UNDERCROSSING.**  
Bid Closing Date: **March 7, 2018 @ 2:00 PM**  
DBE GOAL: 9%

**CONTACT:**  
Robert Rosas  
Brosamer & Wall Inc.  
1777 Oakland Blvd, Suite 300 • Walnut Creek, California 94596  
PH: 925-932-7900 • FAX: 925-279-2269

**PROJECT SCOPE:**

We are requesting bids for the following trades and/or material suppliers:

Brosamer & Wall Inc., is requesting quotes from all qualified subcontractors and suppliers including certified DBE firms for all items of work type, including but not limited to:

• TEMPORARY BRACING	• METAL FABRICATORS
• CORE DRILLING	• PAINTING
• EROSION CONTROL	• REBAR
• FENCE	• SCHEDULING
• GRADING	• STRUCTURE CONCRETE
• JACKING	• SWEEPING
• LEAD PLAN	• TEMPORARY SUPPORT
• SEISMIC MATERIAL SUPPLIERS	• TRAFFIC CONTROL

For the complete list of the Actual Project Bid Items go to:  
<http://www.dot.ca.gov/des/oe/weekly-ads/oe-biditems.php?q=04-4G8904>

**Requirements:** Brosamer & Wall, Inc. will work with interested subcontractors/suppliers to identify opportunities to break down items into economically feasible packages to facilitate DBE Participation. Brosamer & Wall, Inc. is a union signatory contractor. Subcontractors must possess a current contractor's license, insurance coverage and worker's compensation for the entire length of the contract.

All subcontractors will be required to sign our standard Subcontract Agreement. 100% payment and performance bonds may be required. If you have any questions regarding this project or need assistance in obtaining/waiving insurance, bonding, equipment, materials and/or supplies please call or email Robert Rosas contact information below.

Plans and specifications can be viewed at our office located at 1777 Oakland Blvd Suite 300, Walnut Creek, Ca. 94596 or at no cost from Caltrans website. B&W will also make plans electronically please email [rosas@brosamerwall.com](mailto:rosas@brosamerwall.com) for free online link. Brosamer & Wall INC., intends to work cooperatively with all qualified firms seeking work on this project. If you are interested in submitting a subcontractor bid for this project, you may contact Robert Rosas Chief Estimator at 925-932-7900 or fax us your quote at 925-279-2269. PLEASE SUBMIT A COPY OF YOUR CURRENT DBE CERTIFICATION WITH YOUR BID. Subcontractors, Dealers/Suppliers and Brokers please provide your designation code to us on or before the bid date. B&W, INC., IS AN EQUAL OPPORTUNITY EMPLOYER.

**Shimmick Construction Company Inc.**  
8201 Edgewater Drive, Suite 202 • Oakland, CA 94621  
Phone (510) 777-5000 • Fax (510) 777-5099

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DBE Subcontractor/Supplier Bids Requested For:  
**San Francisco Bay Area Rapid Transit District**  
**TBT Cathodic Protection Reference Cell Replacement**  
Contract No. 09DJ-150A  
Bid Date: **April 17, 2018 at 2:00PM**  
Fax all quotes to 510-777-5099

Requesting certified DBE Subcontractor and Supplier Quotes on: **Electrical, Conduit Wire & Terminations for cathodic Protection System.**

**IMPORTANT:** This is a security sensitive contract and all 3rd party firms must sign a Non-Disclosure Agreement with BART before being allowed access to the plans and specifications. To begin the NDA process, please contact Jamie Helmick at [jhelmick@shimmick.com](mailto:jhelmick@shimmick.com). **NDA Packages must be submitted to BART by Monday, March 5th, 2018 @ 4pm.**

Security cleared Subcontractors and Suppliers interested in this project may contact Greg Adams by email at [gadams@shimmick.com](mailto:gadams@shimmick.com).

100% Performance and Payment bonds with a surety company subject to approval of Shimmick Construction Company, Inc. are required of subcontractors for this project. Shimmick Construction will pay bond premium up to 1.5%. Subcontractors will be required to abide by terms and conditions of the AGC Master Labor Agreements and to execute an agreement utilizing the latest SCCI Long Form Standard Subcontract incorporating prime contract terms and conditions, including payment provisions. Shimmick Construction's listing of a Subcontractor is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with the Subcontractor's price quote. Shimmick Construction requires that Subcontractors and Suppliers price quotes be provided at a reasonable time prior to the bid deadline to enable a complete evaluation. **For assistance with bonding, insurance or lines of credit contact Scott Fairgrieve at (510) 777-5000.**

## With SBE you can:

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# California Sub-Bid Request Ads



**O.C. Jones & Sons, Inc.**  
1520 Fourth Street • Berkeley, CA 94710  
Phone: 510-526-3424 • FAX: 510-526-0990  
Contact: Jean Sicard  
An Equal Opportunity Employer

REQUEST FOR DBE  
SUBCONTRACTORS AND SUPPLIERS FOR:  
**Construct HOV Lanes**  
Hwy 101 Marin & Sonoma Counties  
Caltrans #04-2640N4  
**BID DATE: March 7, 2018 @ 2:00 PM**

We are soliciting quotes for (including but not limited to): Trucking, Lead Compliance Plan, Develop Water Supply, Construction Area Signs, Traffic Control System, Portable Changeable Message Sign, Temporary Creek Diversion System, SWPPP, Rain Event Action Plan, Storm Water Sampling & Analysis, Sweeping, Water Quality Sampling, Analysis and Monitoring, ADL Burial Location Report, Treated Wood Waste, Noise Monitoring, Clearing & Grubbing, Erosion Control, Roadway Excavation (Type Y-I Aerially Deposited Lead), Structure Excavation, Structure Backfill, Concrete Backfill, Lean Concrete Backfill, Planting & Irrigation, Lean Concrete Base, Data Core, AC Dike, Tack Coat, Cold Plane AC, CIDH Concrete Pile, Minor Concrete, Fractured Rib Texture, Precast Concrete Lagging, Soldier Pile Wall, Soil Nail Wall, Concrete Retaining Walls, Precast Box Culvert, Bar Reinforcing Steel, Structural Shotcrete, Clean and Paint Steel Soldier Piling, Underground, Adjust Utilities, Rock Slope Protection, Misc. Iron & Steel, Prepare & Paint Concrete, Fencing, Pavement Marker, Object Marker, Roadside Signs, Sign Structures, Midwest Guardrail System, Double Thrie Beam Barrier, Transition Railing, Crash Cushion, Concrete Barrier, Striping & Marking, Electrical and Construction Materials.

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage DBE Participation. Plans & Specs are available for viewing at our office or through the Caltrans Website at [www.dot.ca.gov/hq/esc/oe/weekly\\_ads/index.php](http://www.dot.ca.gov/hq/esc/oe/weekly_ads/index.php).

## Barnard Bessac Joint Venture DBE Opportunities

Barnard Bessac Joint Venture, an Equal Opportunity Employer, is seeking quotes from interested and qualified Disadvantaged Business Enterprises (DBE's) and other subcontractors and suppliers for the following:

**PROJECT:**  
**Gravity Pipeline Progressive Design Build Project**  
**OWNER: Silicon Valley Clean Water**

**Deadline: September 28, 2018**

Firms that are certified by one of the following programs are qualified: Entities owned and/or controlled by socially and economically disadvantaged individuals, MBE, WBE, SBE, SBRA, LSAF and HUB.

### OPPORTUNITIES INCLUDE:

Shaft - Slurry wall; Shaft - Secant pile; Jet Grout; Earth Pressure Balance Tunnel Boring Machine fabrication & delivery; Concrete foundations (flat work); Concrete demolition & off-haul (shallow structures); Site clearing & grading; Site fencing; Trucking (spoils off-haul & disposal); Temporary modular office trailer supply & installation; Office Janitorial services; Office Supplies; Security; Quality control testing and other laboratory testing services; Trucking of materials & equipment; Equipment rental (Loaders, Skidsteers, Excavators, Manlifts, Forklifts); Raw material supply (iron/steel, consumables, fluids); Fabrication; Jobsite supplies (PPE, tools, etc.); Printing services (plotting / signs / banners); Traffic control supply and/or services; Utility relocation; Trench excavation and shoring; Sheet pile installation; Potholing; Geotechnical investigation (Borings, CPT's); Instrumentation & Monitoring; Pre-condition surveys (buildings, roadways, utilities); Tunnel precast segmental lining manufacturing; Supply of moulds for precast segmental lining; Rebar supply and/or installation; Ready-Mix concrete supply; Street sweeping / cleaning; Utility inspections; Water treatment systems; Concrete pumping and placing; Dimensional lumber supply; and Paving subcontractors.

If interested in bidding, please contact:

**Shannon Cozino:**  
[shannon.cozino@barnard-inc.com](mailto:shannon.cozino@barnard-inc.com) (site office)  
**Susie Howells:**  
[susie.howells@barnard-inc.com](mailto:susie.howells@barnard-inc.com) (HQ office)

## Portrait Construction, Inc. INVITATION TO BID FOR AVON DAKOTA, PHASE II APARTMENT REHABILITATION ANAHEIM, CA

Portrait Construction, Inc., General Contractor, is seeking qualified **M/WBE Subcontractors and qualified Section 3 Businesses and/or Non-SBE with SBE participation** to submit bids.

**Scope of work:** Includes, but is not limited to a complete 21 unit scattered site apartment rehabilitation including replacement of cabinets, countertops, appliances, plumbing fixtures, light fixtures, bath fixtures/tubs, flooring, paint, electrical, framing, drywall, stucco, masonry, site lighting, site concrete/flatwork, landscaping, windows. ADA upgrades and new path of travel.

This project is subject to **Federal and State Prevailing Wage** requirements including **HUD Section 3 Local Hiring and Subcontracting**.

This project is subject to SB-854 - proof of registration with DIR is required to be submitted with your bid to be considered. For more information visit: <http://www.dir.ca.gov/public-works/PublicWorksSB854.html>

Your bid must be accompanied by City of Anaheim Section 3 Bid Packet **Exhibits 1, 2, 8, 9, 12, 15, 16, 17 as well as Proof of Registration in the System for Award Management (www.sam.gov)**. Packet is available for download on Bidmail.

### DUE DATE:

**Bids are due on or before March 23, 2018**

Send Bids to: Terry Anderson at  
[tanderson@portraitconstructioninc.com](mailto:tanderson@portraitconstructioninc.com)

Julie Woodcock at  
[jwoodcock@portraitconstructioninc.com](mailto:jwoodcock@portraitconstructioninc.com)

Prevailing Wage Questions:  
Rebecca Sanabria at  
[rsanabria@portraitconstructioninc.com](mailto:rsanabria@portraitconstructioninc.com)

**PLANS/SPECS: Available on Bidmail – Contact Julie Woodcock for a link at the email address above.**

### Portrait Construction, Inc.

265 N. Joy Street, Suite 200 • Corona, CA 92879  
(951) 520-8898 • (951) 520-8878 fax  
[www.portraitconstructioninc.com](http://www.portraitconstructioninc.com)

Portrait is an Equal Opportunity Employer.  
Bid assistance is available, if needed, by request.

**HAYWARD  
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A Keller Company



DBE SUBCONTRACTORS/SUPPLIER BIDS/  
PROPOSALS REQUESTED

**CONTRACT NO. C1146-2**  
**Metro Facilities Grouting and Water Remediation**  
**BID/PROPOSAL SUBMITTAL DATE:**  
**MARCH 19, 2018 @ 2:00 PM**

**OWNER: LOS ANGELES COUNTY METROPOLITAN  
TRANSPORTATION AUTHORITY (LACMTA)**

**PERFORMANCE/PAYMENT/ SUPPLY BOND AND  
INSURANCE MAY BE REQUIRED**

**(ASSISTANCE OBTAINING BONDS AND INSURANCE IS AVAILABLE)**

THIS ADVERTISEMENT IS IN RESPONSE TO LACMTA 'S DBE PROGRAM. HBI. INTENDS TO CONDUCT ITSELF IN "GOOD FAITH" WITH DBE FIRMS REGARDING PARTICIPATION ON THIS PROJECT. DRAWINGS AND SPECS CAN BE REVIEWED IN OUR OFFICE (1780 E. LEMONWOOD DRIVE, SANTA PAULA, CA 93060) MONDAY THROUGH FRIDAY, 8:00 AM TO 5:00 PM OR AT <https://www.dropbox.com/sh/zbnwgmfvakvbtv/AADPenQv4tJLJLcKpM-dobOa?dl=0>.

QUOTES ARE REQUIRED BY COB, MARCH 16, 2018, SO THAT ALL BIDS/PROPOSALS CAN BE FAIRLY EVALUATED. PLEASE SUBMIT BIDS/PROPOSALS FOR THE FOLLOWING WORK (BUT NOT LIMITED TO): FABRICATED STRUCTURAL METAL MANUFACTURING, GENERAL FREIGHT TRUCKING, REBAR, ELECTRICAL AND OTHER WIRING INSTALLATION CONTRACTORS, MECHANICAL CONTRACTORS, PLUMBING HEATING AND AIR-CONDITIONING CONTRACTORS

**CONTACT: DANE TAYLOR, PROJECT MANAGER**  
1780 E. LEMONWOOD DRIVE  
SANTA PAULA, CA 93060  
**PHONE: (805) 933-1331 FAX: (805) 933-1338**  
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## Is Direct Hiring the Right Solution for the Construction Industry?

### Continued from page 2

- isrepresentation of a contract can lead to severe fines by IRS.
- Some employees can turn mad thinking that they could be replaced
- Normally follows its own rules, if not stated differently
- Performance criteria can be an issue
- Will prevent you from developing your own staff
- Time must be spent analyzing and reviewing other company's work

### When Direct Hiring is the Best Option

There are some cases when you need to hire someone directly for a construction job and create your own staff to handle projects. Usually,

routine 'simple' construction jobs are the ones assigned to directly hired employees. Direct hiring method for construction jobs will give you assets, the most important ones; your workforce. If you decide to hire someone permanently, you must consider for how long does the employee will be needed and the benefits that you will get when hiring someone. Direct hire can also have some benefits:

- The company will have immediate results
- The employee will provide continuity to your ideas
- The rules are set by the employer
- The employee can provide multitasking services and serve in different construction trades
- A direct hire can provide great input knowing the specific needs of your construction company

- Employees can be trained to do specialized construction jobs
- Quality control can be closely tracked
- Work hours can be better defined
- A company with employees is better looked than construction companies performing only with sub-contractors
- Employees are always available
- The construction cost can be 'controlled.'
- Direct hiring should be used when loyalty and long-term relationships are desired

On the other hand, these are some of the drawbacks of direct hiring

- Will add overhead cost for your construction company
- Tools and equipment must be provided

- Employees have broader rights when compared with sub-contractors.(This can also be a benefit)
- Taxes and benefits will be added to the employees' paycheck and your operational costs
- When using a direct hire, production and quality must be measured, but it will be harder to keep track of it
- Requires training and additional resources that will cost you money but that will generate positive results for your organization

It is up to you the decision on how to get your workforce. Remember to check with the IRS and with your local or state agency's to assure that you are doing things correctly.

**SOURCE: [www.thebalance.com](http://www.thebalance.com)**

# California Sub-Bid Request Ads

**PROJECT: AC WATER & SEWER GROUP 1018  
CITY OF SAN DIEGO  
CITY OF SAN DIEGO CONTRACT # K-18-1736-DBB-3  
\*\*THIS PROJECT HAS A 22.3% SLBE-ELBE GOAL\*\*  
BID DATE: MARCH 8TH, 2018 BID TIME: 2:00 P.M.  
\*\*Please respond by 5:00 p.m., MARCH 7TH, 2018\*\***

**Coffman Specialties, Inc. (CSI)** (CSI) is requesting quotes from all qualified & certified SLBE & ELBE subcontractors and suppliers for the following items of work, including but not limited to:

• TRUCKING	• EROSION CONTROL
• LEAD COMPLIANCE PLAN	• ASPHALT SUPPLY
• ARCHAEOLOGICAL & BIOLOGICAL MONITORING	• MINOR CONCRETE
• ASBESTOS HANDLING AND DISPOSE	• LANDSCAPING/IRRIGATION
• WATER/WASTEWATER SUPPLY	• AC OIL SUPPLY & HAUL
• VIDEO RECORDING & INSPECTION	• CLEAR & GRUB
• STRIPING/PAVEMENT MARKING	• UNDERGROUND UTILITIES
• CURB & GUTTER	• ELECTRICAL
• CONSTRUCTION AREA SIGNS/ROADSIDE SIGNS	• CATHODIC PROTECTION
• TRAFFIC CONTROL	• JACK & BORE
• COLD PLANE	• SWPPP/WPC
• WATER TRUCK & EQUIPMENT RENTAL	• AGGREGATE SUPPLY AGGREGATE BASE
• EARTHWORK/GRADING/ROADWAY EXCAVATION	• SURVEY/QC

Coffman Specialties, Inc. is signatory to Operating Engineers, Laborers, Teamsters, Cement Masons and Carpenters unions. Quotations must be valid for the same duration as specified by the Owner for contract award. Insurance and 100% Payment & Performance Bonds will be required, and will pay up to 1.5% for the cost of the bond. Waiver of Subrogation will be required. We will provide assistance/advice with obtaining Bonds/Insurance/Credit/Equipment/Materials and/or supplies. Subcontractors must provide contractor's license number and Department of Industrial Relations (DIR) registration number with their quote. **Plans and specs are available at no cost to interested firms from the CITY OF SAN DIEGO/PLANET BIDS using the Project ID # K-18-1736-DBB-3 and/or our San Diego Office.** We are an EOE & seriously intend to negotiate with qualified firms.

\*\*Please send quotes via email to [estimating@coffmanspecialties.com](mailto:estimating@coffmanspecialties.com) or via fax to (858) 586-0164

If you have any questions or need further information, please contact Joe Eckardt @ (858) 536-3100 or email [estimating@coffmanspecialties.com](mailto:estimating@coffmanspecialties.com)



**COFFMAN SPECIALTIES, INC.**  
GENERAL AND ENGINEERING CONTRACTORS

9685 Via Excelencia, Ste 200 • San Diego, CA 92126  
Phone: (858) 536-3100 • Bid Fax: (858) 586-0164 • e-mail inquiries to: [estimating@coffmanspecialties.com](mailto:estimating@coffmanspecialties.com)

**PROJECT: AC WATER & SEWER GROUP 1020 • CITY OF SAN DIEGO  
CITY OF SAN DIEGO CONTRACT # K-18-1726-DBB-3  
\*\*THIS PROJECT HAS A 22.3% SLBE-ELBE GOAL\*\*  
BID DATE: MARCH 16TH, 2018 BID TIME: 2:00 P.M. \*\*Please respond by 5:00 p.m., MARCH 15TH, 2018\*\***

**Coffman Specialties, Inc. (CSI)** is requesting quotes from all qualified & certified SLBE & ELBE subcontractors and suppliers for the following items of work, including but not limited to:

• TRUCKING	• TRAFFIC CONTROL	• AC OIL SUPPLY & HAUL
• LEAD COMPLIANCE PLAN	• STREET SWEEPING	• CLEAR & GRUB
• ARCHAEOLOGICAL & BIOLOGICAL MONITORING	• COLD PLANE	• UNDERGROUND UTILITIES
• ASBESTOS HANDLING AND DISPOSE	• WATER TRUCK & EQUIPMENT RENTAL	• ELECTRICAL
• WATER/WASTEWATER SUPPLY	• EARTHWORK/GRADING/ROADWAY EXCAVATION	• CATHODIC PROTECTION
• VIDEO RECORDING & INSPECTION	• EROSION CONTROL	• JACK & BORE
• STRIPING/PAVEMENT MARKING	• ASPHALT SUPPLY	• SWPPP/WPC
• CURB & GUTTER	• MINOR CONCRETE	• AGGREGATE SUPPLY AGGREGATE BASE
• CONSTRUCTION AREA SIGNS/ROADSIDE SIGNS	• LANDSCAPING/IRRIGATION	• SURVEY/QC

Coffman Specialties, Inc. is signatory to Operating Engineers, Laborers, Teamsters, Cement Masons and Carpenters unions. Quotations must be valid for the same duration as specified by the Owner for contract award. Insurance and 100% Payment & Performance Bonds will be required, and will pay up to 1.5% for the cost of the bond. Waiver of Subrogation will be required. We will provide assistance/advice with obtaining Bonds/Insurance/Credit/Equipment/Materials and/or supplies. Subcontractors must provide contractor's license number and Department of Industrial Relations (DIR) registration number with their quote. **Plans and specs are available at no cost to interested firms from the CITY OF SAN DIEGO/PLANET BIDS using the Project ID # K-18-1726-DBB-3 and/or our San Diego Office.** We are an EOE & seriously intend to negotiate with qualified firms.

\*\*Please send quotes via email to [estimating@coffmanspecialties.com](mailto:estimating@coffmanspecialties.com) or via fax to (858) 586-0164

If you have any questions or need further information, please contact Joe Eckardt @ (858) 536-3100 or email [estimating@coffmanspecialties.com](mailto:estimating@coffmanspecialties.com)



**COFFMAN SPECIALTIES, INC.**  
GENERAL AND ENGINEERING CONTRACTORS

9685 Via Excelencia, Ste 200 • San Diego, CA 92126  
Phone: (858) 536-3100 • Bid Fax: (858) 586-0164 • e-mail inquiries to: [estimating@coffmanspecialties.com](mailto:estimating@coffmanspecialties.com)

**PROJECT: AC WATER & SEWER GROUP 1026  
CITY OF SAN DIEGO  
CITY OF SAN DIEGO CONTRACT # K-18-1705-DBB-3  
\*\*THIS PROJECT HAS A 22.3% SLBE-ELBE GOAL\*\*  
BID DATE: MARCH 7TH, 2018 BID TIME: 2:00 P.M.  
\*\*Please respond by 5:00 p.m., MARCH 6TH, 2018\*\***

**Coffman Specialties, Inc. (CSI)** (CSI) is requesting quotes from all qualified & certified SLBE & ELBE subcontractors and suppliers for the following items of work, including but not limited to:

• TRUCKING	• EROSION CONTROL
• LEAD COMPLIANCE PLAN	• ASPHALT SUPPLY
• ARCHAEOLOGICAL & BIOLOGICAL MONITORING	• MINOR CONCRETE
• ASBESTOS HANDLING AND DISPOSE	• LANDSCAPING/IRRIGATION
• WATER/WASTEWATER SUPPLY	• AC OIL SUPPLY & HAUL
• VIDEO RECORDING & INSPECTION	• CLEAR & GRUB
• STRIPING/PAVEMENT MARKING	• UNDERGROUND UTILITIES
• CURB & GUTTER	• ELECTRICAL
• CONSTRUCTION AREA SIGNS/ROADSIDE SIGNS	• CATHODIC PROTECTION
• TRAFFIC CONTROL	• JACK & BORE
• COLD PLANE	• SWPPP/WPC
• WATER TRUCK & EQUIPMENT RENTAL	• AGGREGATE SUPPLY AGGREGATE BASE
• EARTHWORK/GRADING/ROADWAY EXCAVATION	• SURVEY/QC

Coffman Specialties, Inc. is signatory to Operating Engineers, Laborers, Teamsters, Cement Masons and Carpenters unions. Quotations must be valid for the same duration as specified by the Owner for contract award. Insurance and 100% Payment & Performance Bonds will be required, and will pay up to 1.5% for the cost of the bond. Waiver of Subrogation will be required. We will provide assistance/advice with obtaining Bonds/Insurance/Credit/Equipment/Materials and/or supplies. Subcontractors must provide contractor's license number and Department of Industrial Relations (DIR) registration number with their quote. **Plans and specs are available at no cost to interested firms from the CITY OF SAN DIEGO/PLANET BIDS using the Project ID # K-18-1705-DBB-3 and/or our San Diego Office.** We are an EOE & seriously intend to negotiate with qualified firms.

\*\*Please send quotes via email to [estimating@coffmanspecialties.com](mailto:estimating@coffmanspecialties.com) or via fax to (858) 586-0164

If you have any questions or need further information, please contact Joe Eckardt @ (858) 536-3100 or email [estimating@coffmanspecialties.com](mailto:estimating@coffmanspecialties.com)



**COFFMAN SPECIALTIES, INC.**  
GENERAL AND ENGINEERING CONTRACTORS

9685 Via Excelencia, Ste 200 • San Diego, CA 92126  
Phone: (858) 536-3100 • Bid Fax: (858) 586-0164 • e-mail inquiries to: [estimating@coffmanspecialties.com](mailto:estimating@coffmanspecialties.com)

**CAHILL/HERCULES**  
requests bids from Certified SBE Subcontractors and Suppliers for the following  
**DESIGN-BUILD TRADES:**  
HVAC / Electrical / Plumbing / Fire Sprinkler / Solar Hot Water / Exterior Building Maintenance  
**CANDLESTICK POINT BLOCK 11A - DESIGN BUILD BID**  
Harney Way at Candlestick Point Drive, San Francisco CA

This is an OCII project with construction workforce and prevailing wage requirements.

**BID DATE: 3/15/18 @ 2 PM**  
Voluntary Pre-bid Meeting:  
2/28/18 @ 10AM, Cahill's Office  
425 California St., Suite 2200  
San Francisco, CA 94104

**BID DOCUMENTS:** Please contact Colby for access to documents on BuildingConnected.

**CAHILL CONTRACTORS, LLC**  
Colby Smith at [estimating@cahill-sf.com](mailto:estimating@cahill-sf.com)  
(415) 677-0611

**Ghirardelli Associates, Inc.**  
(a DBE/SBE/WBE certified Construction Management firm)  
300 Frank H Ogawa Plaza, Suite 229,  
Oakland CA 94612 | (510) 451-4180 | [outreach@ghirardelliassoc.com](mailto:outreach@ghirardelliassoc.com)

We are requesting qualifications from all DBE/SBE subconsultants for the following:  
**Bay Area Rapid Transit (BART) District Construction Management Services for BART Projects, RFP No. 6M8132**  
**Proposal Due Date: March 27, 2018 @ 2PM**

We are seeking teaming partners with Systems Inspection, Electrical Inspection, Quality Assurance, Scheduling, and Estimating as it relates to commuter rail projects.

If you are interested, email [outreach@ghirardelliassoc.com](mailto:outreach@ghirardelliassoc.com) with Subject Line "BART 6M8132 Opps" to receive an email with our request to evaluate your qualifications and a link to download the RFP.

Ghirardelli Associates, Inc. is an Equal Opportunity Employer. Plans and Specs are available to view at our office. We will assist interested DBEs with obtaining insurance, equipment, supplies, materials, and related services.



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# Technology and Inclusion

## 5 eye-opening statistics about minorities in tech

Diversity efforts could net the IT industry an extra \$400 billion in revenue each year. Here's why.



Gorodenkoff/Shutterstock.com

By *Alison DeNisco Rayome*,

The evidence is clear: A more diverse workforce leads to higher revenues and more creative teams. But despite funnelling millions of dollars into well-intentioned diversity initiatives, white men remain overrepresented in the industry compared to the private sector as a whole.

The issue is difficult to address for a variety of reasons, including the fact that “the diversity problems of each race are different,” Buck Gee, an executive advisor at the nonprofit Ascend, told TechRepublic. “In Silicon Valley for blacks and Hispanics, the basic problem is getting in the door. The problem with Asian Americans in Silicon Valley is upper mobility to management. You need different strategies for each race, and you can’t just throw it in as a diversity program, because not all diversity programs are apt for all the races or genders.”

The lack of diverse hiring is usually not malicious, Gee said. “By and large, the executives I’ve dealt with in Silicon Valley and tech all want to do the right thing,” he added. “I don’t believe there’s an attempt to not be diverse. They’re so busy in their day-to-day priorities of hitting the numbers and running the business that unless there’s somebody inside the company pushing this and making it priority, it doesn’t get enough attention.”

Here are five statistics about minorities in tech that highlight why the problem is worth paying attention to.

### 1. There are half as many African Americans and Hispanics in tech as in the rest of the private sector

Compared to overall private industry, the high-tech sector in 2014 employed a larger share of whites (68.5% tech vs. 63.5% private sector), Asian Americans (14% tech vs. 5.8% private sector) and men (64% tech vs. 52% private sector). It also employed a smaller share of African Americans (7.4% tech vs. 14.4% private sector), Hispanics (8% tech vs. 13.9% private sector), and women (36% tech vs. 48% private sector), according to the US Equal Employment Opportunity Commission (EEOC).

### 2. 83% of tech executives are white

White people are represented at a higher rate in the tech sector’s executives category than the rest of the private sector, at 83%—more than 15% higher than their representation in the professionals category, which includes jobs like computer programming, according to the EEOC. Other groups are represented at significantly lower rates in the executive category than in the professionals, including African Americans (2% to 5.3%), Hispanics (3.1% to 5.3%), and Asian Americans (10.6% to 19.5%).

### 3. More than 50% of employees at Apple and Google are still white

Apple’s most recent diversity report, out in November 2017, highlighted an interesting fact: Underrepresented minorities employed at the company grew from just 19% in 2014 to 23% in 2017. While the tech giant claims that 50% of its new hires in the US this year were from historically underrepresented groups in tech, the meager results mirror the industry at large.

The numbers for all employees break down as follows: 21% of Apple employees are Asian, 9% are black, 13% are hispanic, and 3% are multi-racial. Some 54% are white. Women only make up 23% of workers in tech roles, and 32% of employees overall, according to Apple.

Google found similar results in their diversity report: In 2016, black candidates made up 3% of all new hires, while Latinx candidates made up 4%. Google’s overall workforce is 56% white, 35% Asian, 4% two or more races, 4% Hispanic or Latinx, 2% black, and less than 1% American Indian or Alaskan Native, and Native Hawaiian or Pacific Islander.

### 4. Unfair treatment and turnover costs companies \$16 billion per year

Unfair treatment in the workplace is the single largest driver of turnover in the tech industry, costing companies more than \$16 billion per

year in employee replacement costs, according to a 2017 study from the Kapor Center for Social Impact and Harris Poll examining why people leave tech jobs.

Unfairness or mistreatment within a work environment was cited as the No. 1 reason for leaving a tech job by 37% of respondents. It was named more frequently than actively seeking a better opportunity (35%), dissatisfaction with the work environment (25%), being recruited away (22%), or dissatisfaction with their job duties/responsibilities (19%), the study found.

### 5. Diversity efforts could net the IT industry an extra \$400 billion in revenue each year

If properly implemented, diversity efforts could net the IT industry an extra \$400 billion in revenue each year, according to CompTIA CEO Todd Thibodeaux.

“Financially a one percentage point move toward representative diversity leads to a three-point increase in revenue,” Thibodeaux said during a keynote address at CompTIA’s 2017 ChannelCon. “Companies in the top quartile for ethnic and gender diversity are more likely to surpass industry norms for revenue and operating margin. Companies in the bottom quartile for diversity aren’t just lagging behind, they are rapidly losing ground.”

SOURCE: [www.techrepublic.com](http://www.techrepublic.com)

# California Sub-Bid Request Ads

## DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909  
Dublin, CA 94568-2909  
(925) 829-9220 / FAX (925) 803-4263  
Estimator: Victor Le  
Website: [www.desilvagates.com](http://www.desilvagates.com)  
An Equal Opportunity Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

### CALTRANS ROUTE 101 CONTRACT NO. 04-2640NA

**FOR CONSTRUCTION ON STATE HIGHWAY IN MARIN AND SONOMA COUNTIES IN AND NEAR PETALUMA FROM 0.6 MILE SOUTH OF SAN ANTONIO CREEK BRIDGE TO 0.3 MILE SOUTH OF EAST WASHINGTON STREET OVER CROSSING - FEDERAL AID PROJECT FERPL 16-6204(127)N DISADVANTAGED BUSINESS ENTERPRISE GOAL ASSIGNED IS 12%**

OWNER:

STATE OF CALIFORNIA  
DEPARTMENT OF TRANSPORTATION  
1727 30th Street, Bidder's Exchange, MS 26,  
Sacramento, CA 95816

**BID DATE: March 7th, 2018 @ 2:00 P.M.**

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

AC Dike, ADL Burial Location Report, Structural Concrete Retaining Wall, Soil Nail Wall, Soldier Pile Wall & Box Culvert, Clearing and Grubbing/Demolition, Concrete Barrier, Construction Area Signs, Develop Water Supply, Electrical, Erosion Control, Fencing, Landscaping/Irrigation, Lead Compliance Plan, Metal Beam Guardrail, Minor Concrete, Minor Concrete Structure, Roadside Signs, Delineators & Markers, Sign Structure, Stamped/Textured paving, Striping, SWPPP Prep/Water Pollution Control Plan Prepare, Temporary Erosion Control, Underground, Vegetation Control, Trucking, Street Sweeping, Class 2 Aggregate Base Material, Class 4 Aggregate Base Material, Hot Mix Asphalt (Type A) Material, HMA (Open Grade) Material, Rubberized HMA (Gap Grade) Material.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site at [www.dot.ca.gov/hq/esc/oe/weekly\\_ads/all\\_adv\\_projects.php](http://www.dot.ca.gov/hq/esc/oe/weekly_ads/all_adv_projects.php)

Fax your bid to (925) 803-4263 to the attention of Estimator Victor Le. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at: [www.dir.ca.gov/Public-Works/PublicWorks.html](http://www.dir.ca.gov/Public-Works/PublicWorks.html)

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center ([www.transportation.gov/osdbu/SBTRCs](http://www.transportation.gov/osdbu/SBTRCs)). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an equal opportunity employer.

## DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909  
Dublin, CA 94568-2909  
(925) 829-9220 / FAX (925) 803-4263  
Estimator: Jim Yackley  
Website: [www.desilvagates.com](http://www.desilvagates.com)  
An Equal Opportunity Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

**CALTRANS ROUTE 20 - CONSTRUCTION ON STATE HIGHWAY IN COLUSA COUNTY IN AND NEAR COLUSA FROM CYNTHIA DRIVE TO NIAGARA AVENUE AND FROM 0.3 MILE WEST OF STEIDLMEYER ROAD TO SACRAMENTO RIVER BRIDGE, Contract No. 03-0G7404 Federal Aid Project No. ACNH-P020(178)E, Disadvantaged Business Enterprise Goal Assigned is 12%**

OWNER:

STATE OF CALIFORNIA  
DEPARTMENT OF TRANSPORTATION  
1727 30th Street, Bidder's Exchange, MS 26,  
Sacramento, CA 95816

**BID DATE: MARCH 13, 2018 @ 2:00 P.M.**

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

COLD PLANE, CONSTRUCTION AREA SIGNS, ELECTRICAL, EMULSION SUPPLIER, LEAD COMPLIANCE PLAN, RUMBLE STRIP, STRIPING, SWPPP/WATER POLLUTION CONTROL PLAN PREPARATION, TRAFFIC CONTROL SYSTEMS, TRUCKING, WATER TRUCKS, STREET SWEEPING, RUBBERIZED HMA (OPEN GRADE) MATERIAL.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site at [www.dot.ca.gov/hq/esc/oe/weekly\\_ads/all\\_adv\\_projects.php](http://www.dot.ca.gov/hq/esc/oe/weekly_ads/all_adv_projects.php)

Fax your bid to (925) 803-4263 to the attention of Estimator Jim Yackley. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at: [www.dir.ca.gov/Public-Works/PublicWorks.html](http://www.dir.ca.gov/Public-Works/PublicWorks.html)

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center ([www.transportation.gov/osdbu/SBTRCs](http://www.transportation.gov/osdbu/SBTRCs)). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an equal opportunity employer.

Gordon N. Ball, Inc. is requesting sub-bids from qualified DBE subcontractors, suppliers, manufacturers, and truckers for:

Contra Costa County Public Works Department,  
255 Glacier Drive, Martinez, CA  
**Project: Marsh Creek Road Bridge Replacement  
Project No. 0662-6R4079  
Engineer Estimate: \$4,877,000  
No. of Working Days: 155  
Bid Due Date: 3/13/18 at 2 PM**

For the following (but not limited to) work: 28" Drilled Hole, Bar Reinforcing Steel, Biologist, Bridge Removal, Class 2 AB, Clearing and Grubbing, Cold Plane AC Pavement, Construction Area Signs, Construction Materials, Erosion Control, HMA Type A, Lead Compliance Plan, Portable Changeable Message Sign, Prepare SWPPP, Roadway Excavation, Rock Slope Protection, Steel Soldier Pile (HP 14 X 102), Striping Work, Structural Concrete, Temporary Erosion Control, Timber Lagging, Traffic Control System, Tree Removal, and Trucking.

If you are interested in bidding on this work or know someone who is, please contact Serina Sirna at 925-838-5675 Fax: 925-838-5915.

Plans, Specifications, and Requirements for the project are available for review at our office in Alamo or at the Contra Costa County Public Works Department, 255 Glacier Drive, Martinez, CA 94553 and are available for purchase online at [www.cccounty.us/pwprojects](http://www.cccounty.us/pwprojects).

For assistance in obtaining bonds, lines of credit, and/or insurance for this project please contact Serina at the noted phone number.

**Gordon N. Ball, Inc.**  
333 Camille Ave., Alamo, CA 94507  
[www.ballconco.com](http://www.ballconco.com)

Contact: Serina Sirna  
Phone: (925) 838-5675 Fax: (925) 838-5915  
[estimating@ballconco.com](mailto:estimating@ballconco.com)

An Equal Opportunity Employer



**O.C. Jones & Sons, Inc.**  
1520 Fourth Street • Berkeley, CA 94710  
Phone: 510-526-3424 • FAX: 510-526-0990  
Contact: Jean Sicard

REQUEST FOR MBE/WBE  
SUBCONTRACTORS AND SUPPLIERS FOR:  
**The Resurfacing of Del Valle Road from Mines Road To the Mile Marker 3.9 in the Eastern Unincorporated Areas of Alameda County, CA Alameda County Public Works  
BID DATE: March 13, 2018 @ 2:00 PM**

We are soliciting quotes for (including but not limited to): Trucking, Water Pollution Control, Sweeping, Traffic Control, Cold Plane Keycut, Inlet Protection, Standard Concrete Monument, Survey Monument Preservation, Striping & Marking, Crack Seal, Roadside Signs and Construction Materials

**An Equal Opportunity Employer**

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage MBE/WBE Participation. Plans & Specs are available for viewing at our office.

REQUESTING BIDS FROM  
**DBE/MBE/WBE/SBE/LBE/DVBE/OBE**  
Subcontractors and Vendors

**Project: Solar Panels on Milpitas  
Parking Garage, Milpitas, CA  
Reference #: C744(C17207F)  
Owner: Santa Clara Valley  
Transportation Authority (VTA)  
Bid date: March 12, 2018 @ 2:00 pm**

DMZ Builders is bidding the above referenced project as a Prime Contractor. We are requesting bids from the following trades/vendors/suppliers:

1. Fire Protection Design and Installation of Solar Photovoltaic (PV) Fire Sprinkler System, Fire Alarm and Tamper Components
2. Furnish PV Panels and Electrical Components
3. LED lighting fixtures for new Solar Canopy
4. Structural Steel Supports for new roof top solar PV system

Plans and specifications can be obtained from <http://www.vta.org/about-us/procurement>.

Technical questions or assistance can be obtained from Brady Poepping, Estimating at 916-919-0181 or fax 925-825-5400 or email [bpoepping@dmzbuilders.com](mailto:bpoepping@dmzbuilders.com).

Please send quotes to: [estimating@dmzbuilders.com](mailto:estimating@dmzbuilders.com) or fax to 925-826-5766 at least by close of business on 3/11/2018 and include any certification you may have. Please contact DMZ if you require assistance in obtaining bonding, lines of credit, insurance, equipment, supplies, materials or technical assistance.

**DMZ BUILDERS**  
4070 Nelson Avenue, Ste A,  
Concord, CA 94520  
Phone 925-826-5387 • Fax: 925-825-5400  
An Equal Opportunity Employer

**American Pavement Systems, Inc.**  
1012 11th Street #1000, Modesto, CA 95354  
Phone: 209-522-2277 • FAX: 209-408-0427  
CA License # 943792

*An Equal Opportunity Affirmative Action Employer*

REQUESTING BIDS FROM DBE/MBE/WBE/SBE/  
LBE/DVBE/OBE Subcontractors and Vendors  
**Project: 2018 Asphalt Rubber Cape Seal Project,  
Contra Costa County, CA  
Reference #: 0672-6U2164-18**

**Owner: County of Contra Costa, Public Works, CA  
Bid date: March 6, 2018 @ 2:00 pm**

Quotes must be submitted via fax or email to American Pavement Systems, Inc. prior to March 5th by 5:00 pm for consideration. Please include any Certification documents you may have when submitting bids/quotes.

**American Pavement Systems, Inc., is bidding this project as a Prime Contractor, and is requesting bids from the following trades and suppliers in any of the DBE categories listed above:**

Lead Compliance Plan, Traffic Control, Portable Changeable Message Signs, Sweeping, Clearing and Grubbing, Trucking (Haul Slurry Aggregate to Stockpile), Trucking (Transfers with Chip Bars), Asphaltic Emulsion, Slurry Aggregate, Chip Seal Screenings, PG 64-16 Asphalt, Trucking (Tankers hauling Asphalt and/or Emulsion), Adjusting of Monuments, Striping and Marker Removal and Installation.

**Bid documents can be viewed at or obtained from:**

County of Contra Costa by calling (925) 313-2338 or online at [www.cccounty.us/pwprojects](http://www.cccounty.us/pwprojects), or contact David Pimley at American Pavement Systems at 209-275-7031 or email [dpimley@americanpavementsystems.com](mailto:dpimley@americanpavementsystems.com) to make an appointment for viewing or for assistance.

American Pavement Systems, Inc. (APS) is signatory to Operating Engineers and Laborers Unions; and will assist with obtaining bonds, line of credit and/or insurance if requested. Please contact David Pimley at 209-275-7031 or email [dpimley@americanpavementsystems.com](mailto:dpimley@americanpavementsystems.com). APS intends to work cooperatively with all qualified responders for this project. Quantities of work can be broken down into economically feasible units and delivery schedules can be accommodated to facilitate maximum participation. Quotations must be valid for the same duration as specified by Owner for contract award.

## With SBE you can:



**FIND**  
Subcontractors,  
Vendors,  
and Suppliers



**REACH**  
Diverse Audiences



**ADVERTISE**  
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Public Legal Notices  
Job Listings

Contact us at 800-800-8534 or [sbe@sbeinc.com](mailto:sbe@sbeinc.com)

Visit [www.sbeinc.com](http://www.sbeinc.com)  
to download the latest SBE  
Newspaper and Newsletter



# Women's History Month: March 2018

The roots of National Women's History Month go back to March 8, 1857, when women from various New York City factories staged a protest over working conditions. The first Women's Day Celebration in the United States was also in New York City in 1909, but Congress did not establish National Women's History Week until 1981 to be commemorated annually the second week of March. In 1987, Congress expanded the week to a month. Every year since, Congress has passed a resolution for Women's History Month, and the president has issued a proclamation.

The following facts are made possible by the invaluable responses to the U.S. Census Bureau's surveys. We appreciate the public's cooperation as we continuously measure America's people, places and economy.

### Did You Know?

#### 164.0 million

The number of females in the United States as of July 2016. The number of males was 159.1 million.

Source: Vintage 2016 Population Estimates

#### 2 to 1

The approximate ratio by which women age 85 and older outnumbered men in 2016 (4.2 million to 2.2 million).

Source: Vintage 2016 Population Estimates

#### 76.8 million

The number of females age 16 and older who participated in the civilian labor force in 2016. This comprises 58.1 percent of females age 16 and older.

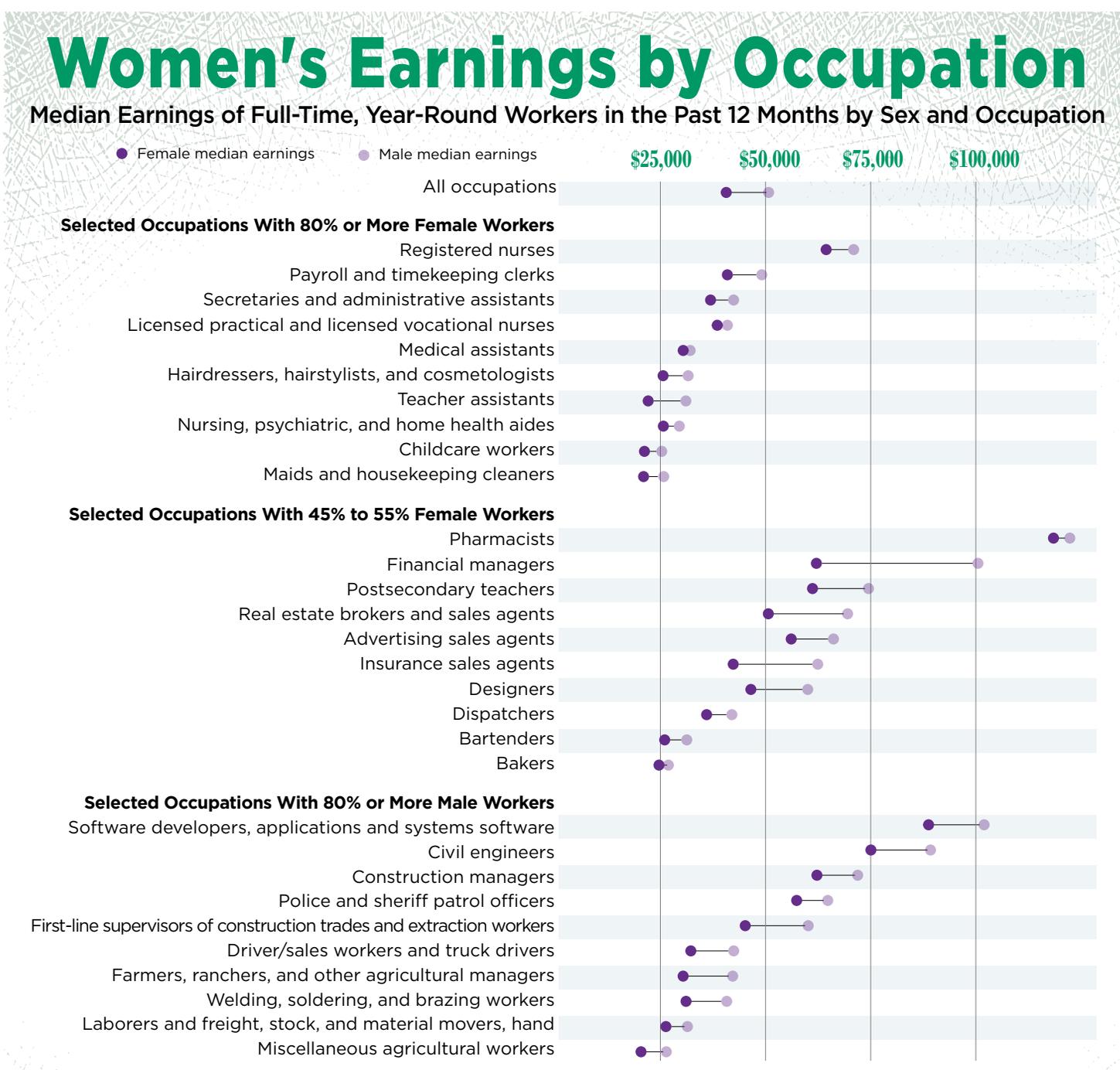
Source: 2016 American Community Survey

### About the Bureau

#### Our Mission

The Census Bureau's mission is to serve as the leading source of quality data about the nation's people and economy. We honor privacy, protect confidentiality, share our expertise globally, and conduct our work openly.

We are guided on this mission by scientific objectivity, our strong and capable workforce, our devotion to research-based innovation, and our abiding commitment to our customers.



United States<sup>™</sup> Census Bureau | U.S. Department of Commerce Economics and Statistics Administration U.S. CENSUS BUREAU census.gov | Source: 2016 American Community Survey www.census.gov/topics/employment/industry-occupation/data/tables.html

## Is It Time for More Women in the Construction Industry?

Continued from page 1

### Barriers to Entry – Why Do So Few Women Work in Construction?

Women are grossly underrepresented in construction compared to other industries. The main reason for this is most likely the existence of gender bias within society. Beginning at a young age, when the boy mows the lawn, and the girl helps serve drinks at dinner, young girls are taught that manual labor is something that men do, not women. As a result, women comprise less than 2% of almost every single construction-related trade profession on a worksite.

The same culture that discourages women from apprenticing in the skilled trades also acts as a repellent to the construction site itself. Women on construction sites face many types of discrimination as they attempt to integrate into the male-centric company culture

shared by the majority of construction firms. They may be made to share bathroom accommodations with male coworkers, may have difficulty finding safety equipment that properly fits their bodies, and will likely face disproportionate criticism about their work ethic and habits on the job. Also, sexual harassment of female colleagues is an issue that is often overlooked. Critically, this type of behavior is seldom taken seriously and can result in women construction workers becoming worn down and leaving for other industries. These aspects of construction culture all need to change to facilitate a more gender-diverse workforce.

### Creating a Culture – How to Get Women Involved in Construction

The best way to get women involved in construction is by getting women involved in construction management. Studies in psychology

have shown that women are more efficient at multitasking than men are, and placing women in leadership roles within organizations sends the message that construction work is not only for men.

Getting women involved in skilled trades is a grassroots initiative that has been active for some time. One of the best ways to get more women working in construction is to create incentives for women to complete apprenticeships in construction trades. The construction industry does an excellent job of minimizing the pay gap between men and women in similar roles, and women can enjoy excellent economic benefits when they invest time in learning a construction trade.

Finally, more has to be done to eliminate the gender bias in the current culture of construction. A one-hour orientation on workplace harassment is not a sufficient solution, and more proactive intervention is needed at the managerial level for a firm to create a truly inclusive environment.

### Key Takeaways

Women have a lot to offer to the construction industry as a whole if they can be recruited, trained and accommodated adequately. As the percentage of women in construction climbs, contractors, and global firms can expect to enjoy the many benefits of a more equitable and inclusive corporate culture as well the material benefits of adding women to the workforce.

SOURCE: www.esub.com

# Fictitious Business Name Statements

## FICTITIOUS BUSINESS NAME STATEMENT File No. A-0380236-00

Fictitious Business Name(s):  
**A. Burgger Dogg Diner**  
Address  
**6236 Third Street. Apt #4, San Francisco, CA 94124**  
Full Name of Registrant #1  
**Gregory Banks**  
Address of Registrant # 1  
**6236 Third Street. Apt #4, San Francisco, CA 94124**

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**

Signed: **Gregory Banks**

This statement was filed with the County Clerk of San Francisco County on **2/26/2018**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Fallon Lim**  
**Deputy County Clerk**  
**2/26/2018**

**3/1/2018 + 3/8/2018 + 3/15/2018 + 3/22/2018**

## FICTITIOUS BUSINESS NAME STATEMENT File No. A-0379836-00

Fictitious Business Name(s):  
**InnisFreeFC**  
Address  
**718 Monterey Blvd, San Francisco, CA 94127**  
Full Name of Registrant #1  
**Shane Nugent**  
Address of Registrant # 1  
**718 Monterey Blvd, San Francisco, CA 94127**

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **2/1/2018**

Signed: **Shane Nugent**

This statement was filed with the County Clerk of San Francisco County on **2/1/2018**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Susanna Chin**  
**Deputy County Clerk**  
**2/01/2018**

**3/1/2018 + 3/8/2018 + 3/15/2018 + 3/22/2018**

## FICTITIOUS BUSINESS NAME STATEMENT File No. A-0379801-00

Fictitious Business Name(s):  
**Christines Flowers**  
Address  
**250 Montgomery Street, San Francisco, CA 94104**  
Full Name of Registrant #1  
**William Pappas**  
Address of Registrant # 1  
**3124 Diablo View Road, Lafayette, CA 94549**

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **1/31/2018**

Signed: **William Pappas**

This statement was filed with the County Clerk of San Francisco County on **1/31/2018**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Fallon Lim**  
**Deputy County Clerk**  
**1/31/2018**

**2/8/2018 + 2/15/2018 + 2/22/2018 + 3/1/2018**

## FICTITIOUS BUSINESS NAME STATEMENT File No. A-0379473-00

Fictitious Business Name(s):  
**Insta Marketing Strategy**  
Address  
**931 Steiner Street, San Francisco, CA 94117**  
Full Name of Registrant #1  
**Brian Sherman Haight**  
Address of Registrant # 1  
**931 Steiner Street, San Francisco, CA 94117**

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **1/16/2018**

Signed: **Brian S. Haight**

This statement was filed with the County Clerk of San Francisco County on **1/16/2018**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Maribel Jaldon**  
**Deputy County Clerk**  
**1/16/2018**

**2/15/2018 + 2/22/2018 + 3/1/2018 + 3/8/2018**

## FICTITIOUS BUSINESS NAME STATEMENT File No. A-0379800-00

Fictitious Business Name(s):  
**Sketchbook Studio**  
Address  
**3316 22nd Street, San Francisco, CA 94110**  
Full Name of Registrant #1  
**Angie Kim**  
Address of Registrant # 1  
**237 Serravista Avenue, Daly City, CA 94015**  
Full Name of Registrant #2  
**Stephanie Benetua**  
Address of Registrant # 2  
**859 Cuesta Drive, Mountain View, CA 94040**

This business is conducted by **A General Partnership**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **8/1/2017**

Signed: **Angie Kim**

This statement was filed with the County Clerk of San Francisco County on **1/31/2018**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Susanna Chin**  
**Deputy County Clerk**  
**1/31/2018**

**2/8/18 + 2/15/18 + 2/22/18 + 3/1/18**

## FICTITIOUS BUSINESS NAME STATEMENT File No. A-0380228-00

Fictitious Business Name(s):  
**Teatro Zinzanni**  
Address  
**3450 3rd Street #4D, San Francisco, CA 94124**  
Full Name of Registrant #1  
**Restaurant TZ, Inc. (CA)**  
Address of Registrant # 1  
**3450 3rd Street #4D, San Francisco, CA 94124**

This business is conducted by **A Corporation**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **8/23/2005**

Signed: **Janet W. Griggs**

This statement was filed with the County Clerk of San Francisco County on **2/26/2018**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Susanna Chin**  
**Deputy County Clerk**  
**2/26/2018**

**3/1/2018 + 3/8/2018 + 3/15/2018 + 3/22/2018**

## FICTITIOUS BUSINESS NAME STATEMENT File No. A-0379970-00

Fictitious Business Name(s):  
**The Cowgirl Creamery**  
Address  
**One Ferry Building, #17 and #19, San Francisco, CA 94111**  
Full Name of Registrant #1  
**Tomales Bay Foods, Inc. (CA)**  
Address of Registrant # 1  
**2080 Lakeville Highway, Petaluma, CA 94954**

This business is conducted by **A Corporation**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **1/1/2018**

Signed: **Margaret Smith**

This statement was filed with the County Clerk of San Francisco County on **2/8/2018**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Mariedyne L. Argente**  
**Deputy County Clerk**  
**2/8/2018**

**2/22/2018 + 3/1/2018 + 3/8/2018 + 3/15/2018**

## FICTITIOUS BUSINESS NAME STATEMENT File No. A-0379975-00

Fictitious Business Name(s):  
**Z Zoul Cafe**  
Address  
**295 Eddy Street, San Francisco, CA 94102**  
Full Name of Registrant #1  
**Aref Elgaali**  
Address of Registrant # 1  
**2925 Monument Blvd Apt #96, Concord, CA 94520**

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **2/1/2018**

Signed: **Aref Elgaali**

This statement was filed with the County Clerk of San Francisco County on **2/8/2018**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Sonya Yi**  
**Deputy County Clerk**  
**2/8/2018**

**2/15/2018 + 2/22/2018 + 3/1/2018 + 3/8/2018**

## FICTITIOUS BUSINESS NAME STATEMENT File No. A-0379481-00

Fictitious Business Name(s):  
**chottomotto**  
Address  
**1366 Turk Street Apt #7C, San Francisco, CA 94115**  
Full Name of Registrant #1  
**Miho Yamagami**  
Address of Registrant # 1  
**1366 Turk Street Apt #7C, San Francisco, CA 94115**

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **1/1/2018**

Signed: **Miho Yamagami**

This statement was filed with the County Clerk of San Francisco County on **1/16/2018**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Susanna Chin**  
**Deputy County Clerk**  
**1/16/2018**

**2/1/2018 + 2/8/2018 + 2/15/2018 + 2/22/2018**

## FICTITIOUS BUSINESS NAME STATEMENT File No. A-0379641-00

Fictitious Business Name(s):  
**Fleur Luxe Social Club**  
Address  
**275 Turk Street, San Francisco, CA 94102**  
Full Name of Registrant #1  
**Sharika Y.L. Etheart**  
Address of Registrant # 1  
**275 Turk Street, San Francisco, CA 94102**

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **1/23/2018**

Signed: **Sharika Y.L. Etheart**

This statement was filed with the County Clerk of San Francisco County on **1/23/2018**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Maribel Jaldon**  
**Deputy County Clerk**  
**1/23/2018**

**1/25/2018 + 2/1/2018 + 2/8/2018 + 2/15/2018**

## FICTITIOUS BUSINESS NAME STATEMENT File No. A-0379522-00

Fictitious Business Name(s):  
**Geovive**  
Address  
**160 Brannan Street, Apt 402, San Francisco, CA 94107**  
Full Name of Registrant #1  
**Cepand, Inc. (CA)**  
Address of Registrant # 1  
**160 Brannan Street, Apt 402, San Francisco, CA 94107**

This business is conducted by **A Corporation**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **1/17/2018**

Signed: **Babak Soltanian**

This statement was filed with the County Clerk of San Francisco County on **1/17/2018**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Maribel Jaldon**  
**Deputy County Clerk**  
**1/17/2018**

**1/18/2018 + 1/25/2018 + 2/1/2018 + 2/8/2018**

## FICTITIOUS BUSINESS NAME STATEMENT File No. A-0379592-00

Fictitious Business Name(s):  
**Proactive Physical Therapy**  
Address  
**1489 Webster Street #210, San Francisco, CA 94115**  
Full Name of Registrant #1  
**AK Sharma Physical Therapy Inc. (CA)**  
Address of Registrant # 1  
**444 Francisco Street Apt 201, San Francisco, CA 94133**

This business is conducted by **A Corporation**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**

Signed: **Akriti Sharma, President**

This statement was filed with the County Clerk of San Francisco County on **1/19/2018**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Sonya Yi**  
**Deputy County Clerk**  
**1/19/2018**

**1/25/2018 + 2/1/2018 + 2/8/2018 + 2/15/2018**

## Public Legal Notices

### REQUEST FOR PROPOSALS FOR AIRPORT CONCIERGE SERVICE LEASE

The Airport Commission has commenced the RFP process for Airport Concierge Service Lease. This Lease is for the operation of VIP and concierge-style services at San Francisco International Airport. The Minimum Annual Guarantee (MAG) for this Lease is \$10,000.00.

The term is three years with one two-year option to extend exercisable at the Airport Commission's discretion. Annual Rent shall be the higher of the Minimum Annual Guarantee or 8% of Gross Revenues.

An Informational Conference will be held on February 14, 2018, at 10:30 a.m. PST at the SFO Business Center, 575 N. McDonnell Road, Third Floor, Suite 3-313, Aviation Management's Conf. Room, at SFO. Small, local and disadvantaged businesses are encouraged to participate.

Please see website <http://www.flysfo.com/business-at-sfo/current-opportunities> for additional information or call John M. Reeb, Sr. Principal Property Manager, (650) 821-4512.

The Youth Commission is a body of 17 San Franciscans between the ages of 12 and 23. Created by the voters in 1995 through a charter amendment, the commission is responsible for advising the Mayor and Board of Supervisors on policies and budgets related to youth. The commission is also charged with providing comment, recommendation, and feedback on all proposed laws that affect youth before the Board takes final action.

Commissioners work diligently to connect young people with one another, develop leadership skills and understanding of government, and make positive policy changes.

The commission meets on the first and third Monday of every month at 5:15pm in room 416 of City Hall. Their standing issue-based committees meet regularly in the Youth Commission office, City Hall Room 345.

Visit our website [www.sfgov.org/yc](http://www.sfgov.org/yc), email [YouthCom@sfgov.org](mailto:YouthCom@sfgov.org), or call (415) 554-6446

The annual San Francisco Summer Resource Fair will take place Saturday, March 10 11am-3pm at the County Fair Building in Golden Gate Park. The Summer Resource Fair will feature 150 summer programs, camps, classes and other services for children and youth from age 3 to 18. Many of the programs are free or low cost, and may enroll participants on the spot. The Fair is an excellent resource for families to start planning their summer, and it is a lot of fun: the Rec & Park Department will set up a KidZone with games, arts and crafts, a climbing wall, and other fun activities, Play-Well TEKologies will host a massive Lego building project, and the SF Public Library will bring their Bookmobile and host a book giveaway.

**Did you know that there is a daily pill to prevent HIV?** Find out about PrEP, a daily pill to prevent HIV, through an automated mobile texting conversation. You can learn about PrEP, have concerns addressed, and even find out where you can get PrEP! You can also refer friends to find out about PrEP through the texting service.

Text "CITYPREP" to 213-33 (messaging and data rates apply). Email [prep@sfph.org](mailto:prep@sfph.org) or visit <http://sfcityclinic.org/services/prep.asp> for more information.

This program is sponsored by the Population Health Division of San Francisco Department of Public Health (SFPDH).

CNS-3100132#

## CHANGE OF NAME

### CHANGE OF NAME

ORDER TO SHOW CAUSE FOR CHANGE OF NAME  
CASE NO. CNC 18-553718

#### PETITIONER OR ATTORNEY

**Katryn Parchaso Wiese**  
1000 North Point Street, San Francisco, CA 94109

#### TO ALL INTERESTED PERSONS:

1. Petitioner **Katryn Parchaso Wiese** for a decree changing names as follows:

**Katryn Parchaso Wiese** changed to **Katryn Wiese**

2. THE COURT ORDERS that all persons interested in this matter shall appear before this court at the hearing indicated below to show cause, if any, why the petition for change of name should not be granted.

#### NOTICE OF HEARING

Date: **April 18, 2018** Time: **9:00 AM**  
Dept: **514** Room: **514**

3. A copy of this Order to Show Cause shall be published in **Small Business Exchange**, at least once each week for four successive weeks prior to the date set for hearing on the petition in the **Small Business Exchange** newspaper of general circulation, printed in this county.

**SUPERIOR COURT OF CALIFORNIA,  
COUNTY OF SAN FRANCISCO  
400 MCALLISTER STREET  
SAN FRANCISCO, CA 94102**

NEYL WEBB, Clerk  
DATED - February 28, 2018

3/1/2018 + 3/8/2018 + 3/15/2018 + 3/22/2018

## Mayor Garcetti breaks ground on second Purple Line Extension Project

Continued from page 1

erate 28 new transportation projects across the region in time for the 2028 Olympic and Paralympic Games.

Section 1 of the Purple Line Extension Project, between Wilshire/Western and Wilshire/La Cienega, is now 30 percent complete and scheduled to open in 2023. The third and final section of the project from Century City to the VA Medical Center is planned to break ground by spring 2019 and open in 2026.

Metro has established a \$2.53 billion budget for Section 2, including \$1.5 billion from a federal grant and loan. The entire Purple Line Extension, with an expected cost of \$6.3 billion, will be predominantly funded by County sales tax proceeds from Measure R — the half-cent sales

tax Los Angeles County voters approved in 2008 — and Measure M, which will provide critically needed local funding to match federal contributions and accelerate construction work.

“Los Angeles laid out a bold vision for its future, and today’s groundbreaking marks a significant step in making that a reality,” said U.S. Senator Dianne Feinstein. “As we begin construction on the second phase, I remain committed to working with our local leaders and the federal government to complete the Purple Line Extension on time. I’m confident that by 2028, Los Angeles will have a world-class subway system when we welcome the world for the Summer Olympics.”

On January 27, Metro awarded a \$1.37 billion contract to Tutor Perini and O&G to build Section 2 as a joint venture. Major construction efforts are slated to begin this spring when work

crews create a launch area for a tunnel boring machine at the planned Century City station.

According to the Los Angeles County Economic Development Corporation, the Purple Line Section 2 project will create over 20,500 jobs over the next decade.

“We now have the funding and the contractor in place to continue building this massive transit project,” said Metro CEO Phillip A. Washington. “We have the nation’s most ambitious transportation infrastructure program and it will create thousands of new direct and indirect jobs and contribute greatly to our county’s economic growth.”

Visit link below for the full article:

[www.sbeinc.com/resources/cms.cfm?fuseaction=news\\_detail&articleID=2290&pageID=25](http://www.sbeinc.com/resources/cms.cfm?fuseaction=news_detail&articleID=2290&pageID=25)

## California Could Upend City Building Rules in Bid to Make Housing Cheaper

Continued from page 1

carbon dioxide emissions, promoting diversity, and promoting shared prosperity.

“Every city or town acts as if it lives in its own universe. There’s always an incentive for people to say they don’t want more density here. They love that they can live across from the transit station in a single-family house. They love that their neighborhood by the BART [the Bay Area’s subway system] station has the small town feel,” Wiener says.

“But when you look statewide, the impact of low-density zoning around transit stations is huge. It pushes people to move further and further away,” he adds, because demand forces prices up for the limited number of housing units nearby. Those longer commutes lead to worse traffic, more pollution and a host of other problems.

Some prominent city leaders have backed Wiener’s legislation. San Jose Mayor Sam Liccardo supports it, and Oakland Mayor Libby Schaaf and Sacramento Mayor Darrell Steinberg have been receptive. On Friday night, Los Angeles Mayor Eric Garcetti said he’s “all for” Wiener’s bill, so long as it includes protections against demolishing existing rent-controlled units near transit stations.

But many cities see it as a direct challenge to their authority. Berkeley Mayor Jesse Arreguin called it “a declaration of war against our neighborhoods.”

The California League of Cities opposes what it calls “another housing bill that takes away local discretion and authority.”

California lawmakers passed a package of 15 laws last year designed to alleviate the housing crisis. The package included new money to help build low-income housing, more latitude for cities to impose affordable housing requirements on new developments, and imposes new requirements on cities to promote the construction of new residences.

One of those new laws, also sponsored by Wiener, allows developers who build multiunit housing to bypass certain local government reviews

in areas that have fallen behind their state-mandated housing goals. Ninety-seven percent of localities fell short of at least some of those goals, which means they will be subject to streamlining requirements.

But Wiener says more changes are needed. “Our job is not done,” he says. “We didn’t deal with this issue of low-density zoning around transit.”

The League of Cities, though, warns that Wiener’s current proposal, Senate Bill 827, would “give developers and transit agencies, who are unaccountable at the local level, the power to exempt themselves from locally developed and adopted building height limitations, densities, parking requirements and design review standards.”

In its current form, Wiener’s legislation would affect neighborhoods within a half-mile of a major transit stop or a quarter mile from a major transit corridor. Developments in those areas would be exempt from local regulations on residential density, maximum floor area ratio and parking minimums. It would also preempt height restrictions lower than 45 feet to 85 feet, depending on the characteristics of the street.

The bill is still in its introductory stage and California lawmakers won’t take it up until they start committee work next month. It would likely take months before it could reach the governor’s desk, and it is likely to be amended as it moves forward.

But the proposal has already attracted an inordinate amount of attention for a bill in such an early stage.

The Sierra Club, for example, has weighed in against it, because it preempts local ordinances. Other states, it notes, have used the same tactic to prevent cities from enacting affordable housing mandates for developers.

“This bill has the right aim, but the wrong method,” said Lindi von Mutius, Sierra Club chief of staff, in a statement. “We know that some members of the legislature are working to refine the bill to make it less damaging in approach. We hope they are successful, because we need more transit-oriented development that is appropriate-

ly sited to ensure smart, walkable communities that improve quality of life, reduce pollution, and fight climate change.”

Act LA, a Los Angeles-area coalition that works on affordable housing and transit access issues, also came out against the proposal. The group points out that Los Angeles has passed several programs to encourage developers to build affordable housing, and it says the new proposal could undermine those efforts with “an open the floodgates approach” toward building new housing.

“It is clear that in the City of Los Angeles, SB 827 will exacerbate the very issue it seeks to remedy, especially in low-income communities and communities of color,” it explained in a letter to Wiener.

Wiener is trying to address those concerns and will likely file amendments this week to try to ensure that the state program doesn’t interfere with local affordable-housing initiatives.

But the measure has gathered a lot of support, too. More than 120 of the state’s tech leaders are backing the legislation, because they say high housing costs makes it difficult for them to attract workers to their California operations.

“The housing shortage places a huge burden on workers, many of whom face punishingly long commutes and pay over half of their incomes on rent,” they wrote in a letter to Wiener, as first reported by the Los Angeles Times.

“Caltrain and BART receive significant state funding and are the backbones of our regional transit infrastructure,” they added, “and yet these systems are not able to realize their full potential because too few people are able to take advantage of them to shorten their commutes.”

Wiener cautions that, even if his bill takes effect, it will take a while before neighborhoods start changing. “This will play out over years and decades,” he says, but it’s vital for the future. “California has always been a beacon to the world, where people want to come. We want to keep it that way, but housing threatens that.”

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